Section & Valuation Analysis

HCR Manor Care

(Smm)	1000	2000	3000	4000	2000	1001	2001E	2002E
Revenue	569.9	581.2	604 5	624.9	2,380.6	638.2	2,650 1	2,810.3
Reported EBIIDA	40.8	58.8	76.6	83.3	260.3	84.4	366.8	398.6
Acijustments '	36.8	0.0	00	0.0	36.8	0.0	0.0	0.0
Adjusted EBITDA	74.4	75.8	76.6	83.3	297.1	84.4	366.8	398.6
EBITDA Margin (%)	13.6	13.0	12.7	13.3	12.5	13.2	13.8	14.2
Rent Expense 2	5.6	5.6	5.6	5.6	22.4	5.6	22.4	22.4
EBITDAR	80.0	81.4	82.2	88.9	319.5	90.0	389.2	421.0
EBITDAR Margin (%)	140	14.0	13.6	14.2	13.4	14.1	14.7	15.0

Capitalization as of 3/31/01		Enterprise Value as of 8/6/01		
Cash & Equivalents	235	Shares Outstanding	102 9	I
2003 Fevolver	362.8	Latest Price	30 85	
Mortgiges and Other Notes	39.9	Market Value of Equity	3,174.1	
Capital Leases	5.4	Markel / Book	3.1x	
Total Secured Debt	602.6	+ Net Debt	734.2	
8% Senior Notes	200 0	Enterprise Value	3,908,3	
7 1/2% Senior Notes	149 7	EV / Reported EBITDA	12.9x	
Total funded Debt	751,7	EV / Adjusted EBITDA	12.2x	
Connon Equity	1,032.8	EV / 2001 EBITDA	10.7x	
Total (apitalization	1,785.1	+ Debt-Like Obligations	142.4	
Implicit Lease Debt 1	142 4	Adjusted Enterprise Value	4,050.7	
Debt-Lke Obligations	142.4	Adjusted EV / EBITDAR	12.0%	
Adjus'ed Total Debt	894.7	Adjusted EV / 2001 EBITDAR	10 4x	
NOTES 2001 Revenue and EBITDA estimates are from UBS Warburg Research	m UBS Warburg Research			1

- 1000 represents special provision to increase reserve for general and professional hazility claims
 - 2000 consists of unusual charges related to GHV bankruptcy (\$7mm, excluding
- \$20mm asset impairment charge (befow-line)), resignation of Atleira relationship (\$7 mm) and discontinued Manor Care buy-out (raisaction (Smm)
 - Estinated, based on 2000 total rent expense
 - Equals LIM Rent Expense x 8

Section of Valuation Amplying

Beverly Enterprises

(Smm)	1000	2000	3000	4000	2000	1001	2001E	2002E
Revenue 1	546 1	655.2	6653	659 0	2,625.6	6 629	2,753.0	2,686.7
Reported EBITDA	55.1	58.7	11.6	679	188.3	(51.5)	2448	261.2
Adjustnents 2	0.0	0.0	49.0	0.0	49.0	107.7	0.0	0.0
Adjusted EBITOA	55.1	58.7	60.7	62.9	237.3	56.2	244.8	261,2
[BITDAMargin (%)	8 5	9.0	9.1	9.5	9.0	8.5	8 0	5.6
Rent Expense	287	30.0	28.4	267	116.3	29.2	114.9	114.9
EBITDAR	83.7	88.7	89.1	92.1	353.6	85.4	359.7	376.1
EBITDAR Margin (%)	13.0	13.5	13.4	13.7	13.5	12.9	131	14.0

Capitalization as of 3/31/01		Enterprise Value as of 8/6/01	
Cash & Equivalents	259	Shares Outstanding	103.6
Revolve	0.0	action of the second se	10 70
Notes, viortgages and Other	262.9	Market Calus of Santa	G aut t
Capitalleases	10.9		
IRBs	1307	Markel / Book	2.tx
Total Secured Debt	404 5	+ Met Debt	758.6
9 5/8% Senior Notes	2000	Enterprise Value	t,867.6
9% Serior Nates	180.0	EV / Reported EBITDA	22 &x
Total funded Debt	784.5	EV / Adjusted EBITDA	7.8k
Contrast Equity	537 5	EV / 2001 EBITDA	7.64
Total (apitalization	1,322.0	4 Debt fike Obligations	1 1 1 8 7
Receivables Securitization	70.0		2 44.5
Syntheic Lease Facility	113.5		£,306.3
Insplicit Lease Debt 3	935.2	Adjusted EV / EBITDAR	0.4x
Debt-Lke Obligations	(,1187	With Rents Only	×6 ~
Adiusted Total Debt	1,903.2	Adjusted EV / 2001 EBITDAR	æ

NOTES 2001 and 2002 Revenue and EBITDA estimates are from UBS Warburg Research

Prevenue figures exclude interest income
2. 3(2)0 includes additional provisions for patient care claims (\$44.4mm) and workforce reductions and other unusual items (\$4.6mm)
3. Equals LTM Rent Expense x 8

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Section 4 Valuation Analysis

Kindred (formerly known as Vencor)

(Smm)	1000	2000	1001	2001E	2002E
Revenue 1	715.5	2,888.5	752.4	3,062 0	3,186.9
Reported EBITUA	197	77.0	26 7	146.0	1730
Adjus ments 2	0.0	00	0.0	00	00
Adjusted EBITDA	20.7	77.0	26.7	146.0	173.0
EBITDA Margin (%)	5.9	2.7	3.6	8.7	5.4
Rent Expense	76.2	307 8	77.0	2750	269.7
EBITDAR	97.0	384.8	103.7	421.0	442.6
EBILDAR Margin (%)	13.6	133	13.8	13.7	13.9

Capitalization as of 3/31/01	Enterprise Value as of 8/6/01		
Cash 4 Equivalents 62.2	Shares Outstanding	15.2	Ι΄.
Revolver	Latest Price	46 50	
ges and Other	Market Value of Equity	706.8	
Capilal Leases 0.0	+ Nei Debi	282.B	
	Enterprise Value	949.6	
d Debt	EV / Reported EBITDA	8 5%	
Implict Lease Debt 3 2,468 7	EV / Adjusted EBITDA	\$5.	
Debt-like Obligations 2,468.7	EV / 2001 EBITOA		
Adjusted Total Debt 2,813,7	4 Debt-Like Obligations	2,468.7	
NOTE: 2001 and 2002 Revenue and EBITDA estimates are from UBS Warburg Research	Parch Adjusted Enterprise Value	3,450.3	
 Rivenue figures exclude interest income 3000 includes additional provisions for patient care claims (\$44.4mm) and vorkforce reductions and other unusual items (\$4.6nm) Equals LTM Rent Expense x 8 	Adjusted EV / EBITDAR	X6.	1

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Omnicare

(Smm)	1000	2000	3000	4000	2000	1001	2001E	2002
Pevėnte	4930	480 5	491.3	506.6	1,9713	523.6	2,146.2	2,330.9
Reported EBITDA	55.3	49 3	52.3	47.7	217.2	60.7	282 8	317.5
Adjustments 1	4.3	62	43	12.5	14.7	5.8	0.0	0.0
Adjusted EBITDA	59.6	N.	56.5	60.3	231.9	62.5	282.8	317.5
EBITOA Margin (%)	12.1	11.5	11.5	11.9	11.8	11.9	13.2	13.6
Rent Expense 2	7.0	7.0	7.0	7.0	27.9	7.0	27.9	513
EBITOAR	68,6	62.5	63.5	67.3	259.8	69.5	310.7	345.4
FBITDAR Margin (%)	13.5	13.0	12.9	13.3	13.2	13.3	14.5	14.8

Capitalization as of 3/31/01		Enterprise Value as of 8/6/01	
Cash & Equivalents	1217	Shares Quistanding	1.56
2001 Burling	609	Latest Price	23.46
	V	Market Value of Equity	2,184.1
	· [Market / Book	2.0x
	3. (+ Net Debt	9.099
8 125% Senior Sub Hotes	3/50	Enterorise Value	2,844.7
5 0% (onvertible Sub Notes	345.0	EV / Reported EBITOA	12.8x
Total lunded Debi	782.2	EV / Adjusted EBITDA	12 lx
Common Equity	1,089.4	EV / 2001 EBITOA	10.1x
Total (apitalization	1,671,6	+ Debt-Like Obligations	223.2
implical Lease Debt 3	223.2	Adjusted Enterprise Value	3,067.9
Dehi-Lke Obligations	223 2	Adjusted EV / EBITDAR	11.7%
Adjusted Total Debt	1,005.4	Adjusted EV / 2001 EBITDAR	×6.6

2001 and 2002 Revenues and EBIDA are from 1985 Wathurg Research SOLIRC

PROTES

Represents testurcturing and related charges

2 Fstriated, haset on 2000 total rent expense 3 Equals LTM Rent Expense x 8

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Section 4 Valuation Analysis

Comparable Company Analysis

- the public markets would place on a company. EBITDA multiples represent a methodology of capitalizing current cash Comparable Company Analysis, as used in valuation, uses comparable company financial statistics to assess the value flows and are often used in determining the enterprise value of a company.
- UBS Warburg reviewed long-term health care companies that deliver various services to patients and also reviewed insitutional pharmacy companies to arrive at blended multiple ranges
- UBS Warburg assumes that GHV will trade at a discount to HCR due to HCR's higher quality of assets, more favorable paior mix, and EBITDA and EBITDAR margins that exceed GHV's margins.
- In comparison to BEV, UBS Warburg assumes that GHV will trade similarly to BEV or at a slight discount to BEV (on an EBITDAR basis) BEV has similar margins and a marginally better payor mix than GHV
- UBS Warburg assumes GHV will trade similar or at a slight discount to Kindred due primarily to Kindred's business mix which includes long-term acute care hospitals.
- In comparison to OCR, UBS Warburg assumes that GHV's NeighborCare portion of the business will trade at a discount to OCR primarily because of OCR's higher margins in comparison to those of NeighborCare.

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Section 4 Valuation Analysis

Comparable Company Analysis (continued)

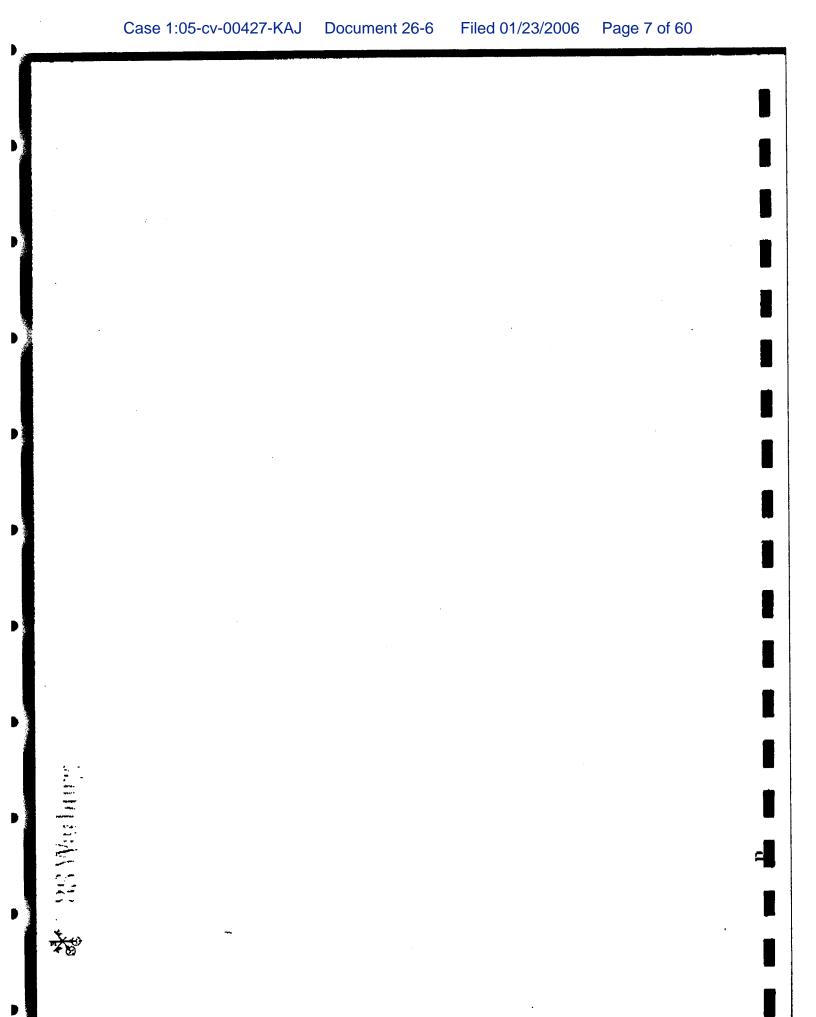
(Smns, except multiples)	2001P EBITDA	Valuation Multiple			Enterprise Value
GINUC	17.9	7.0x-9.0x			545.6-701.1
NeighborCare	80.5	8.0x-9.0x			643.9-724.5
Total	158.4				1,189.5-1,425.6
	2001P EBITDAR	Valuation Multiple 3	Adjusted Enterprise Value	Cap Leases 2	Enterprise Value
GHVUC	95.0	7.5x-9.5x	712.3-902.5	136.3	576.0-766.2
Neighbor Care 1	80.5	8,0x-9.0x	643.9-724.5	1	643.9-724.5
Total	175.5				1,219.9-1,490.7

(\$mms, except multiples)	2002P EBITDA	Valuation Multiple	Enterprise Value
SHV LIC	83.1	6.5x-8.5x	540.2-706.4
VeighborCare	87.3	7.5x-8.5x	654.8-742.1
otal	170.4		1,246,6-1,448.5

			Adjusted		
	2002P EBITDAR	Valuation Multiple	Enterprise Value	Cap Leases 2	Enterprise Value
GHV (TC	100.5	7.0x-9.0x	703.5-904.5	139.1	564.4-765.4
Neighbor Care 1	87,3	7.5x-8.5x	654.8-742.1	1	654.8~742.1
Total	187.8				1,219.2-1,507.5

NOTFS:
1 Figures represent 2001P and 2002P EBITDA and EV/EBITDA as the business does not have significant rent expense
2 Rents capitalized at Bx
3 NeithborCare valued utilizing EBITDA multiples





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Valuation Analysis

SECTION 4

A Comparable Company Analysis

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Valuation Analysis

SECTION 4

B Discounted Cash Flow Analysis

Section of Valuation Authors

Discounted Cash Flow Analysis

UBS Warburg conducted a Discounted Cash Flow ("DCF") analysis.

- A DCF analysis involves evaluating a company's future cash flow on a present value basis
- UBS Warburg employed the following valuation metrics:
- 2002–2006 cash flow discounted by a range of discount rates, from 9% to 11%
- It'e terminal value by applying a range of multiples to the 2006 EBITDA and discounting this result by the same dscount rale
- UBS Warburg applied a range of discount rates of 9% to 11% based upon the results of the Weighted Average Cost of Capital ("WACC") analysis

* UBS Warburg

Discounted Cash Flow Analysis—Genesis LTC and NeighborCare

			Projected				Terminal Value	4
{Smm}	2002	2003	2004	2002	2006	7.5	8.0	.5 2.5
EBITDA	170.4	174.9	182.3	189.7	197.4			
Capital Expenditures	(41.8)	(43.7)	(45.6)	(47.7)	(49.8)			
Cash Taxes (38.5% EBITA)	(46.8)	(47.1)	(48.4)	(49.7)	(20.9)			
Changesin Working Capital	(21.3)	(19.1)	(25.1)	(38.0)	(58.6)			
Free Cach Flow	60.5	65.0	63.1	64.3	0.89	1,480.2	1,578.9	1,578.9 1,677.6

	lermin	ובנעוונום בפיחב ובעור בחיי חשי ועל	וו נאן (או
DiscountFactor	7.5	6.0	8.5
%6	962.0	1,026.2	1,090.3
10%	919.1	980.4	1,041.6
11%	878.4	937.0	995.6

7.5 8.0 1,210.7 1,274.8 1,161.3 1,222.6 1,114.5 1,173.1		En	Enterprise Value (x)	-
1,210.7 1,274.8 1,161.3 1,222.6 1,114.5 1,173.1	Discountfactor	7.5	8.0	8.5
1,161.3 1,222.6	%6	1,210.7	1,274.8	1,339.0
1,114.5 1,173.1	10%	1,161.3	1,222.6	1,283.9
	11%	1,114.5	1,173.1	1,231.7

Section 4 Valuation Analysis

* UBS Warburg

Discounted Cash Flow Analysis—GHV LTC

			Projected			 -	Terminal Value	
(\$mm)	2002	2003	2004	2002	2006	7.5	8.0	8.5
EBITDA	83.3	84.6	86.4	88.0	89.5			
Capital Expenditures	(31.2)	(32.3)	(33.5)	(34.7)	(36.0)			
Cash Taxes (38.5% EBITA)	(18.3)	(17.8)	(17.5)	(17.1)	(16.6)			
Changesin Working Capital	(10.2)	(7.7)	(7.2)	(8.8)	(8.0)			
Free Cach Flow	23.6	76.7	28.2	27.4	28.9	671.5	716.3	761.1

	Terminal	Terminal Value (Exit EBITDA) (x)	DA) (x)
Discountfactor	7.5	8.0	8.5
%6	436.5	465.6	494.6
10%	417.0	444.8	472.6
11%	398.5	425.1	451.7

	W	Enterprise Value (x)	X
Discountfactor	7.5	8.0	8.5
%6	540.6	2.695	598.8
10%	518.4	546.2	574.0
11%	497.4	523.9	550.5

Sertion of Valuation Analysis.

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Discounted Cash Flow Analysis-NeighborCare

			Projected			+	Terminal Value	
(Smm)	2002	2003	2004	2002	2006	8.0	8.5	9.0
EBITDA	87.1	90.3	95.9	101.7	107.8			
Capital Expenditures	(10.6)	(11.3)	(12.1)	(13.0)	(13.9)			
Cash Taxes (38.5% EBITA)	(28.6)	(56.3)	(30.9)	(32.6)	(34.3)			
Changes in Working Capital	(11.1)	(11.4)	(17.9)	(19.2)	(50.6)			
Free Cash Flow	36.8	38.3	34.9	36.9	39.0	862.6	916.5	970.4

	Termin	Terminal Value (Exit EBITDA) (x)	TDA) (x)
Discount Factor	60	2.5	9.0
%6	560.6	595.7	630.7
10%	535.6	569.1	602.5
11.86	511.9	543.9	575.9

		Enterprise Value (x)	Š
Discount Factor	B.0	8.5	9.0
%6	705.1	740.1	775.2
10%	676.4	6.607	743.3
11%	649.1	681.1	713.1

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ary of DCF
Summary

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High	1,339.0	598.8	775.2	1,374.0
Low	1,114.5	497.4	649.1	1,146.5
(mus)	GHV LTC& NeighborCare Consolidated	oliv LTC	NeighborCare	TOTAL

Section of Valuation Applyment

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Societies A Valitations Arialysis

Weighted Average Cost of Capital—GHV LTC and NeighborCare

Comparable Compar	smpanies .							
(Smm)	Total Debi (S)	Shares Outstanding	Share Price 6-Aug (5)	Mkt Value of Equity (S)	Debt to Equity (%)	Tax Rate (%)		Levared Bata Unlevered Bets
Beverly Enterprises	7845	103 6	10 70	1,109.0	70.0	38.5	0 93	0.65
Omnicare	782 2	93.1	23.46	2,184.1	35.8	38.5	0.90	0.74
MangiCare	7577	102 9	30.85	3,174.1	23.9	38.5	1.02	0.83
			Avetage	2,161.7	428			0.75
			Median	2,172.5	36.0			0.74

Weighted Average Cost of Capital Target Tota Debt Outstanding

Larget Tota Debt Outstanding	6240	6240 Formulas:
Pre-Tax Weohled Average Cost of Debt Outstanding	9.5%	Capital Asset Pricing Model (CAPM):
larget Equiv Value	1,055.4	K(e) = R(f) + B * R(m) · R(f) + Size Premium
Larget Total Capital	1,7500	Unlevering/Relevering Beta:
Larget Deb/Total Capital	36%	
Target (gyged Beta based on Comparables' Average Unlevered Beta	-	8(I) = 8(u) : [1 + (1 - t) = (DE)]
Risk Free Rate	5.0%	Weighted Average Cost of Capital (WACC):
Equity Risk Premium 3	8 0%	WACC = (D/TC) * K(d)*(1·1) + (E/TC) * K(e)
Jangel Tax tate	38.5%	
Size Premium ³	% 0.0	
larget Cost of Equity	14 0%	

Weighted Average Cost of Capital Calculation Assumptions

Debt/Total Capital

36%	%6.6	10.3%	106%	10.9%	11.3%
Unlevered Beta	990	17.0	0.76	0.81	D 86

MOTES

Fepressnis 2-year weekly Adjusted Beta sourced from Bloomberg

Based in 5 Year US Treasury Note as of August 6, 2001

Ishotsan Associates, 2000 Yearbook

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Section 4 Valuation Analysis

Weighted Average Cost of Capital—GHV LTC

Comparable Companies	mpanies							
•	•	Shares	Share Price	Wkt Value of	Debt to Equity		,	
(Smm)	forat Debt (5) Outstanding	Outstanding	6-Aug (\$)	Equalty (S)	Equity (5) {%}	Tax Rate (%)	Levered Beta	Tan Rate (%) Levered Beta' Unlevered Beta
Beverly Entirprises	784 5	103.6	10.70	1,109.0	70.0	38.5	0.93	0.65
MandCare	157 7	102.9	30.85	3,174.1	23.9	38.5	1.02	0.89
			Average	2,158.3	46.1			0.77
		J						

Weignisu Average Cost of Capital		
Larges Fota Debt Outstanding	36	36 Formulas;
Pre-Tax Weighted Average Cost of Debt Outstanding	9.5%	Capital Asset Pricing Model (CAPM):
larget Equity Value	3	K(e) = R(f) + B * [Rkm) · R(f)] + Size Premium
Targel Total Capital	001	Unlevering/Relevering Bela:
Target Deb/Total Capital	36%	B(u) = B(M + (1-t) + (DE)]
Target Leveed Beta based on Comparables' Average Unlevered Beta	1.1	$B(t) = B(u) \cdot [1 + (1 - 1) \cdot (D/E)]$
Risk Free Rife?	\$ 0%	Weighted Average Cost of Capital (WACC):
Equity Risk Premium 3	8 0%	WACC * (D/TC) * K(d)*(I-t) + (E/TC) * K(e)
Target Fax Vale	38 5%	
Size Premium [§]	%0.0	
Target Cos of Equity	13.9%	

Weighted Average Cost of Capital Calculation Assumptions

36%	%5·6	10.3%	10.6%	%601	11.3%	
Unlewed Beta	19.0	0.72	0 77	0.82	0.87	

NOTES

- 1 Represents 2 year weekly Adjusted Beta sourced from Bloomberg
 - Based on 5 Year US Treasury Note as of August 6, 2001
 - 3 Ibbotson Associates, 2000 Yearboo
- Capitaization figures are relative figures and do not represent actual values

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Section 4 Valuation Amphysis

Weighted Average Cost of Capital-NeighborCare

Comparable Compar	ompanies							
(у шіп)	Total Oabi (5)	Shares al Oabi (5) Outstanding	Share Price 6-Aug (\$)	Mkt Value of Equity (\$}	Mkt Value of Debt to Equity Equity (\$} {%}	Tax Rate (%)	Levered Beta*	Tax Rate (%) Levered Beta [†] Unlevered Beta
Omnicare	787 2	93.1	23.5	2,184.1	35.8	38.5	06:0	0.74
Weighted Average	erage Cost of Capita	apital ⁴						

weigned Average cost of Capital		
Target Total Debt Outstanding	36	36 Formulas:
Pre-Tax Whighled Average Cost of Debt Outstanding	9.5%	Capital Asset Pricing Model (CAPM):
Target Equity Value	3	$K(e) = R(1) + B \cdot [R(m) \cdot R(f)] + Size Premium$
Larget Total Capital	100	Unlevering/Relevering Beta:
Target Delt/Fotal Capital	36%	B(u) = B(t)(1 + (1 - 1) * (Df.)
Target Lewred Beta based on Comparables' Average Unlevered Beta	1.1	$B(i) = B(u) * \{1 + (1 - t) * \{D/E\}\}$
Risk Free fate?	5.0%	Weighted Average Cost of Capital (WACC):
Equity Risk Premium 3	%0 B	WACC = (D/TC) * K(d)*(1-t) + (B/TC) * K(e)
Target TaxRate	38:5%	
Size Prentium*	% 0 0	
Target Cot of Equity	13.5%	

Weighted Average Cost of Capital Calculation Assumptions Debt/Total Capital

36%	%9.6	10.0%	10 3%	10.6%	11.0%	
Unlevered Bata	0.64	69'0	0.74	0.79	0.84	

- 1 Represents 2-year weekly Adjusted Beta sourced from Bloomberg
 - Basedon 5 Year US Treasury Note as of August 6, 2001
 - ibboton Associates, 2000 Yearbook
- 4 Capitalization figures are relative figures and do not represent actual values

* UBS Warrburg



Valuation Analysis

SECTION 4

C Precedent Transactions Analysis

Precedent Transaction Analysis

- Precedent Transaction Analysis, as used in determining enterprise value, uses previously announced and/or completed ransaction multiples to assess the enterprise value the public markets would place on a company in an acquisition. EBITDA multiples used in this context represent the multiple of current cash flow the acquiror is willing to pay
- UBS Warburg reviewed certain transactions within the long-term care industry
- Transaction multiples in the long-term care pre-PPS are not a good gauge for valuation analysis
- valuations have been dramatically depressed since 1995
- all of the relevant transactions are dated
- Chalenging transaction environment
- None of the precedent transactions that we have analyzed was a company emerging from bankruptcy
- UBS Warburg does not believe the preceding precedents are necessarily representative of valuations for Genesis due to the limited number of transactions and the length of time which has lapsed since they occurred

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Precedent Transaction Analysis

			Frternise	Enterpr	Enterprise Value/
Date Announced 1	Acquiror	Target	Value (Smm)	LTM Sales (x)	LTM EBITDAR (x)
7/16/01	NMC of Florida LLC	Beverly Enterprises (Florida homes)	165.0	Па	1 2
2/25/00	Warburg Pincus	Centennial HealthCare	177.1	6.5	5.9
6/10/98	Health Care & Retireme⊓t	Manor Care	2,450.0	1.8	11.0
4/16/98	hvestcorp	Harborside Healthcare	289.8	1.3	13.6
4/13/98	Mariner Health Group	Paragon Health Network	1,184.4	1.6	6.9
2/9/98	Fountain View, Inc.	Summit Care Corporation	274.0	<u>E.</u>	13.7
11/3/97	Integrated Health Services	HRC's LTC and Pharmacy Assets	1,250.0	1.4	13.4
26/30/65	Extendicare	Arbor Health Care	432.0	1.9	11.6
7/28/97	Sun Healthcare Group	Regency Health Services	589.0	1.0	13.0
6/16/97	Genesis, TPG, Cypress	Multicare Companies	1,395.0	2.4	13.6
i i			Low (x)	0.5	5.9
			Median (x)	1.4	13.0
			High (x)	2.4	13.7

NOTE.

1 Source Securities Data Company





Comparable Company Information

APPENDIX A

Comparable Company Data	ompany Data			
(\$inm) Compani	Beverly	HCR ManorCare	Omnicare	Genesis
Revenue				
8661	2,812	2,209	1,517	6.879
1999	2,547	2,135	1,862	998'
2000	2,626	2,381	1,971	1,924
EBITDAR				
1998	407	425	243	304
6661	362	378	392	215
2000	354	319	760	184
EBITDA				
1998	276	408	223	274
6661	525	361	241	189
2000	237	297	232	159
EBIT				•
1998	182	288	175	503
6661	129	246	172	114
2000	137	176	158	08

Corrparable Company Revenue 1-Long-Term Care

(Smm)	BEV (\$)	HCR (S)	GHV (S)	GHV LTC (\$)
3/31/98	694.4	551.1	474.0	364.9
86/30/98	715,4	545.4	480.7	365.3
86/06/6	698.0	557.4	7.774	308.7
12/31/91	704.5	555.2	479.2	233.2
3/31/99	633.6	531.8	464.6	225.5
66/06/9	632.8	530.5	465.1	224.6
66/06/6	637.4	536.7	457.5	211.6
12/31/99	642.9	536.3	452.9	202.7
3/31/00	646.1	569.9	453.9	195.5
00/0E/9	655.2	581.2	455.1	188.6
9/30/00	£.599	604.5	480.4	206.5
12/31/0	0.659	624.9	629.0 2	351.3 2
Quartery Average	665.4	560.4	480.8	250.3
Annualized Average	2,661.5	2,241.6	1,923.4	1,001.1

SOURCE. UBS Warburg High-Yield Research, UBS Warburg Equity Research, and Company reports

1 Figure: are not pro forma for acquisitions 2 12/31/00 number for GHV includes MultiCare

🐇 UBS Warburg

Аррензія А. Сотрагарде Сотрану Інфиналіюн

Comparable Company Revenue '-Institutional Pharmacy

(Smm)	OCR (\$)	NeighborCare (S)
3/31/98	340.3	109.1
86/36/98	358.2	115.4
86/06/6	383.6	169.0
12/31/98	435.3	246.0
3/31/99	445.7	239.2
66/30/66	454.6	240.5
66/30/6	474.0	245.9
12/31/99	487.6	256.2
3/31/00	493.0	252.3
90/00	480.5	260.4
00/02/6	491.3	267.9
12/31/06	506.6	271.6
Quartery Average	445.9	222.8
Annualited Average	1,783.6	891.2

SOURCE: UBS Warburg High-Yield Research, UBS Warburg Equity Research, and Company reports

NOTE:
1 Figuresare not pro forms of acquisition

Appendix A. Comparable Company Internation

Comparable Company EBITDA'-Long-Term Care

(Smm)	BEV (\$)	HCR (S)	GHV (S)	GHV LTC (\$)
3/31/98	65.1	100.0	68.7	58.6
6/30/98	69.3	90.5	73.5	61.4
9/30/98	12.7	107.3	62.9	48.4
12/31/98	69.1	109.7	61.3	28.8
3/31/99	54.1	102.0	54.4	23.3
66/30/98	61.6	88.0	50.7	23.6
66/02/6	60.7	89.3	47.1	22.4
12/31/99	52.1	81.3	47.6	20.7
3/31/00	55.0	74.4	48.1	23.1
00/06/9	58.7	75.8	40.5	18.2
9/30/00	60.7	76.6	38.0	15.6
12/31/00	67.9	83.3	50.3	28.1
Quartelly Average	61.8	89.9	53.8	31.0
Annualized Average	247.3	359.4	215.4	124.1

SOURCE UBS Warburg High-Yield Research, UBS Warburg Equity Research, and Company reports

NOTE:

Figure are not pro forms for acquisitions

*UBS Warburg

Appendix A. Comparable Company Information

Comparable Company EBITDA Margin

	BEV (%)	HCR (%)	OCR (%)	GHV (%)	GHV LTC (%)	NeighborCare (%)
3/31/98	9.4	18.2	14.3	14.5	16.1	6.3
86/3E/9	6.6	16.6	14.6	15,3	16.8	10.5
86/06/6	10.4	19.2	14.6	13.8	15.7	10.4
12/31/93	80	19.8	14.6	12.8	12.4	13.2
9431/99	8.5	19.2	15.6	11.7	10.3	13.0
66/30/99	9.7	16.6	14.0	10.9	10.5	11.3
66/02/6	9.5	16.6	11.3	10.3	10.6	10.0
12/31/99	68	15.2	11.0	10.5	10.2	10.8
3/31/00	8 0	13.6	12.1	10.6	11.8	6.7
00/06/9	0.6	13.0	11.5	8.9	9.7	8.4
00/08/6	1.9	12.7	11.5	7.9	7.5	8.2
12/31/00	9.5	13.3	11.9	89	8.0	8.0
Ouartedy Average	ę,	16.2	13.1	11.3	11.6	10.2

SOURCE. UBS Walburg High-Yield Research, UBS Warburg Equity Research, and Company reports

NOTE.

1 Margin are not non forme for acquisitions

Арреидіх А. Сеяпрагавіче Сопрану Імбинтавісти

Comparable Company EBITDA'-Institutional Pharmacy

(\$тт)	OCR (S)	NeighborCare {\$}
3/31/98	48.5	10.1
86/0E/9	52.3	12.1
86/30/68	56.2	17.5
12/31/93	63.7	31.5
3/31/99	69.5	31.1
66/30/99	63.5	27.1
66/06/6	53.4	24.7
12/31/99	53.6	26.9
3/31/00	59.6	25.0
00/06/9	55.5	22.3
9/30/00	56.5	22.4
12/31/00	60.3	22.2
Quartely Average	57.7	22.7
Annualized Average	230.9	91.0

SOURCE: UBS Warburg High-Yield Research, UBS Warburg Equity Research, and Company reports

ALON 1 Figure are not pro forms for acquisitions

SOURCE: UBS Washurg High-Yield Research, UBS Warburg Equity Research, and Company reports

Quarterly Average

Comparable Company EBITDA Margin—Institutional Pharmacy

	3/31/98	6/30/98	9/30/98	12/31/91	3/31/99	66/06/9	9/30/99	12/31/99	3/31/00	9/30/00	00/02/6	12/31/0}
OCR (%)	14.3	14.6	14.6	14.6	15.6	14.0	11.3	11.0	12.1	11.5	11.5	11.9
NeighborCare (%)	£.0	10.5	10.4	13.2	13.0	11.3	10.0	10.8	6.6	8.6	8.4	8.2

Appendik A. Comparable Company Inhormation

Warrbury

UBS Warburg

Comparable Company EBITDAR'-Long-Term Care

GIN VALDOC

(\$mm)	BEV (S)	HCB (\$)	GHV (S)	GHV LTC (\$)
3/31/98	93.6	104.5	76.5	66.4
86/0E/9	8.76	95.6	82.1	70.0
86/0E/6	101.2	111.8	72.8	55.3
12/31/91	97.6	114.2	67.8	36.3
3/31/99	83.0	106.4	61.2	30.1
66/02/9	90.5	92.5	57.3	30.2
6/30/66	89.5	93.7	54.2	29.5
12/31/9)	81.1	85.7	53.8	56.9
3/31/00	83.7	80.0	53.8	28.8
6/30/00	88.7	81.4	54.0	31.7
00/02/6	89.1	82.2	87.8	35.4
12/31/03	92.1	88.9	0'09	37.8
Ouartedy Average	500.7	94.7	62.6	39.9
A contract Average	367.7	379.0	250.4	159.5

UBS Werburg High-Yield Research, UBS Warburg Equity Research, and Company reports SOURCE

NOTE: 1 Figure are not pro forma for acquisitions

Appendix A. Comparably Company Information

Comparable Company EBITDAR Margin—Long-Term Care

	BEV (%)	HCR (%)	GHV (%)	GHV LTC (%)
3/31/98	13.5	19.0	16.1	18.2
86/36/98	13.7	17.8	17.1	19.2
9/30/98	14.5	20.1	15.2	17.9
12/31/98	13.9	20.6	14.1	15.6
3/31/99	13.1	20 0	13.2	13.3
66/06/9	14.3	17.4	12.3	13.4
66/06/6	14.1	17.5	8:	13.9
12/31/99	12.6	16.0	11.9	13,3
3/31/00	13.0	14.0	11.9	14.7
00/06/9	13.5	14.0	11.9	16.8
9/30/004	13.4	13.6	12.0	17.1
12/31/0) '	13.7	14.2	9.5	10.8
Quarterly Average	13.6	17.0	13.1	15.4

SOURCE: UBS Warburg High-Yield Research, UBS Warburg Equity Research, and Company reports

1 Figure are not pro forma for acquisitions 2 Assumed rent expense remains constant from 12/31/00

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AA. 1629

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Form of Valuation Disclaimer

APPENDIX B

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Appendia B. Torm of Vahiateur Dischmen

Form of Valuation Disclaimer

does not constitute an opinion as to the fairness from a financial point of view of the consideration to be received under consideration of the Restructuring and do not constitute a recommendation to any holder of Company securities as to UBS Wathurg's engagement, the Company requested that UBS Warburg analyze the enterprise value of the Company. valuation analyses were prepared for the information of the Board of Directors of the Company in connection with its how to vote or act on any matter relating to the Restructuring. UBS Warburg's estimate of a range of enterprise value UBS Walourg has acted as the Company's financial advisor in connection with the Restructuring. In connection with The valuation analyses did not address other aspects of the proposed restructuring or any related transaction. The the Plan or of the terms and provisions of the Plan.

similar to the Company (the "Comparable Companies Analysis"). UBS Warburg also considered other information, financial relating to the Company, including the 2001 to 2006 financial projections attached as Exhibit ___ to the Plan Supplement (the "Rearganized Debtor's Projections"), which the Company provided to or discussed with UBS Warburg, and met with linancial data of the Company and compared that data with similar data for other publicly held companies in businesses the mangement of the Company to discuss the business and prospects of the Company. UBS Warburg also considered In arriving at its views on valuation, UBS Warburg reviewed the Plan and certain related documents, as well as publicly available business and financial information relating to the Company. UBS Warburg also reviewed other information studies, analyses and investigations and financial, economic and market criteria that it deemed relevant.

in part, to the Company, or to certain operations of the Company and then calculating ratios of the enterprise values and enterprise value. UBS Warburg also conducted a discounted cash flow analysis on the unlevered free cash flows that the The Corparable Companies Analysis involved identifying a group of publicly traded companies comparable, in whole or equity values (based upon publicly traded stock prices) for such companies to certain operating and financial data and Company would generate assuming the Reorganized Debtor's Projections were realized. Based upon discussions with average cost of capital ("WACC") for the Company which WACC is, in turn, based upon the WACC for comparable inancialdata and estimates for the Company based upon the Reorganized Debtor's Projections to derive an implied development of a range for each selected metric, which ranges were then applied to corresponding operating and unlevered free cash flows and terminal value estimates were then discounted back to the present by the weighted management, UBS Warburg then calculated a range of terminal values as of the end of Fiscal Year 2006. These estimates for such companies (i.e., EBITDAR and EBITDA). This data was then taken into consideration in the companes and the Reorganized Debtor's Projections.

基 UBS Warburg

Appendix B. Lorm of Valuations Dischange

Form of Valuation Disclaimer (continued)

JBS Warburg was not requested to, and did not, make an independent evaluation or appraisal of the individual assets or the accitacy or achievability of any such valuations, estimates and/or forecasts, and UBS Warburg expressly disclaims any udgments of the Company's management as to the future financial performance of the Company after giving effect to he proposed restructuring. No representation or warranty, express or implied, can be or is made by UBS Warburg as to a conrection with its review. UBS Warburg did not assume any responsibility for independent verification of any of the Reorganized Debtor Projections were reasonably prepared on bases reflecting the best currently available estimates and estructuring would be completed in accordance with the terms of the Plan without any amendments, modifications or waiversand also assumed that in the course of obtaining the necessary judicial, regulatory and third party consents for accurate in all material respects. With respect to financial forecasts, UBS Warburg was advised, and assumed, that the the proposed restructuring and related transactions, there will be no delays, modifications or restrictions imposed that JBS Warburg's valuation analyses were based on information available to, and financial, economic, market and other conditions as they existed and could be evaluated by, UBS Warburg on August 6, 2001. Actual results may vary from iabilities, contingent or otherwise, of the Company, and was not furnished with any such evaluations or appraisals nformation that was provided to, or otherwise reviewed by, it and relied on that information being complete and and all iability relating to or resulting from the use of this material. In addition, UBS Warburg assumed that the will have a material adverse effect on the contemplated benefits of the proposed restructuring to the Company such esimates, valuations or forecasts and such variations may be material.

by UBSWarburg's analyses is not necessarily indicative of the prices at which the common stock or other securities of the Company may be bought or sold or predictive of future financial results or values, which may be significantly more or less favorable than those indicated by the analyses. Accordingly, UBS Warburg's analyses and estimates are inherently subject circumsances, many of which are beyond the control of the Company and UBS Warburg. The valuation range indicated The preparation of valuation analyses is a complex analytical process involving various determinations as to the most appropriate and relevant methods of financial analysis and the application of those methods to particular facts and to subsantial uncertainty.

UBS Warburg has advised the Company that, based upon and subject to the foregoing, as of August 6, 2001, our analyses indicated that the enterprise value of the Company would be between \$1.2 billion and \$1.45 billion.

UBS Warburg

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Genesis Health Ventures Five Year Plan

APPENDIX C

GENESIS HEA Budgaled 2001 (in \$ 000's) Adjustments: Strictly Conflid	LTH VENTUR FEBITDA Mulicare ential	RES, INC BBRA Revenue Adjustment	djustment S	Startup Costs	Mariner Contract Loss	set Loss								
		Actual							Spelle NASA male	19676				
		1999	2000	10 2001	20 2001	30 2001	10 2001	2001	2002	2003	2004	2005	2006	5 리
i	i													
Revenus	TiderCae	702,813	B88,932	175,123	174,262	180,439	164,759	714,584	749,298	771,410	783,683	818,413	1639,631	
	Neighborcase	510,03 500,501	1,052,278	273,862	278,909	292,794	303,667	1,150,032	1,197,233	1,270,557	1,360,658	1,457,172	1,560,522	
	Management Syca		72.356	15.215	14.915	36.684 48 204	37,299	144,798	49,225	156,727	164,608	172,089	181,565	
	O Time		120,434	29,780	30,783	32,281	33,455	126.279	130,463	134 816	130 437	144 202	73,054	
	Interconpany	(137,648)	(150,530)	(39,721)	(39,523)	(36,738)	(30,805)	(158,787)	(165,139)	(171,744)	((78.614)	(185, 758)	(190,189)	
	Total	1,865,552	1,924,415	119,041	496,473	518,147	536, 102	2,039,769	2,126,851	2,225,302	2,349,098	2,476,038	2,610,653	
EBITDAR	ElderCae	922,10)	90,475	23.327	22.328	27.148	28,700	507 505	118.954	440 400	607	070 900	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	Neighboome	101,796	91,117	21,472	20,537	23,846	27,321	93.277	82.279	25.589	101 407	107,670	120,041	
	Rehati Services		22,931	4,686	4,218	4,909	5,168	18,957	19.570	20.758	22.015	23.345	94 759	
	Management Svcs	Ţ	(25,552)	(13,617)	(14,136)	(13,089)	(11,934)	152,787)	(53,717)	(55,718)	(57,298)	(59-124)	180 8981	
	Other	B.540	6.634		3,024	3,532	3,936	13,531	13,369	(2,802	(2,514	12.508	12.275	
	Interconpany	5,304	(3.891)		2,275	2	(\$45)	•	•	6	Þ	6	0	
	Tolai	215,164	183,714	37,098	38,242	46,495	83,845	178,478	187,756	180,081	201,256	209,573	216,000	
EBITOA	ElderCae	73,549	69.424	17.973	17, 129	23 003	24 580	207.10	200	20	9			
	Neighbocara	101,796	91.117		20.537	23.648	27.32	01,70	10 47 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	X0'-4	100,043	102,180	104,212	
	Rehab Savices		22,930	4.666	4.216	608	5.168	17,08	07.2.28 07.2.01	\$3,08 \$31.05	101,487 101,487	796,701	113,905	
	Managenent Sycs	_	(30,896)	(12,678)	(13,197)	(12.161)	(10.998)	120,031	120000	(80 908)	C10,22	Z3,343	24,732	
	Oliver		8.606	3,038	3,024	3,532	3,938	13,531	13,369	12.802	12.814	12 504	19 275	
	Intercompany	5,098	(2,627)	(1,790)	2,275	\$	(545)	•	0	0		0	0	
	Total	168,510	158,554	32,633	33,984	42,314	49,462	158,443	170,169	174,172	162,252	189,723	197,361	
EBIT	ElderCas	48,447	44,669	11,520	10,677	15,574	18,127	55,898	71.712	73.561	74.992	76.318	17.508	
	Neighbocare	•	57,237	13,145	12,211	15,821	18,994	58,970	78,383	197	116'58	90,504	BS,282	
	Rehab Grykes		18,472	3,863	3,412	4,105	4,362	15,742	18,775	19,913	21,120	22,398	23,752	
•	Managenent Svcs		(48,728)		(18,962)	(15,927)	(14,782)	(64,085)	(60,968)	(64,787)	(66,239)	1266'11)	(75,750)	
		D61.c	1.634	~ :	2,838	3,348	3,752	12,792	(2,730	12,148	£1,829	11,810	11,558	
	imercompany T-1-1	6 7 C	(202/	= ;	2,279	2	(545)	•	•	0	0	٥	٥	
		Zee'e I	900°C)	# · · · ·	nga'at	11 /22	75,528	100,307	121,614	122,318	125,723	129,038	132,328	
Cap Ex	ElderCae		17,000	4,420	4,420	4,420	4,420	17,680	18,387	19,123	19,085	20.683	21.510	
	Neighbocare	•	000'6	2,444	2,444	2,444	2,444	8.775	10.571	11.347	12 135	12 978	13 880	
	Rehab Services		200	62)	129	129	129	515	905	548	553	OBS	255	
	Manageneril Svot		11,000	2,833	2,833	2,833	2,833	11,330	11,670	12,020	12.381	12.752	13.135	
	Other	•	600	(55	155	155	155	618	637	958	675	969	716	
	intercontany	•	•	٠	•	•	,	٠	•	•	•	•	•	
	Muhicare			. :	. ;	. ;	•	•	•	•	•	•		
		•	38,100		096'6 6	086'6	086'6	19,916	41,795	43,692	45,641	47,689	95.83.84	

Genesis Health fantores, Inc.
INCOME STATEMENT
AND SOOT OF THE STATEMENT
Adjustments: Mulikare BRRA Revenue Adjustment Startup Costs Mariner Confest Loss
Strictly Confidential

	1886	2000	10 2001	20 1061	30 2001	40 2001	2001	24000	*004	1001	9000	•
									Shirt	N	2002	202
7						•						
	1,165,552	1,924,415	48,04	486,473	918,147	538,102	2.056.769	2.128.851	2 2 2 2 16/2		4 474 648	
COST OF CARRY (BY), depreciation and amortization)	504,314	\$75,823	C14,001	163,704	171,737	178,440	673 695	112.128	200 CAT	Man and	800,875,0	
Great profit	1,361,238	1,348,591	328,234	132.768	ALE 419	367 644	1 256 674			100 m	~ CA 900	958,324
Salaries, wages and benefits	770,168	817.085	219 025	222 K47		1001120	ada ace	1,414,329	1,463,637	1,525,310	1,587,461	9,557,324
Other operating appending all income!	337 4K3	214 972			200,000	2 1 182	200	931,447	966,279	101	(,065,671	1,102,044
Bad Delvis	54.061	78.417	456.6	500,60		H3,282	281,662	285,758	272,036	279,503	267,347	295,323
Capitalized Heres	(44 204)			,	100	7,867	30,376	23,643	35,244	37.207	30,290	915 14
EBITOARM	100	200	Ì	DE C	1,433	2007	(8,968)	(8,109)	18,44.	(5.692)	(6.052)	12.22
Management Tax		* T			75,000	\$ 1.5 2.12	177,257	100,017	105.519	203,712	263 633	328 820
			3	455	ŧ	3	1.860	1 020	9.481	9 500		
	215,164	163,714	17,014	31,242	46.485	\$7915	174.426	40.75		4,300	ncc's	86C.N
	20,654	25,160	4.412	4.258	181			100,70	160,E11	201,256	208,573	215,010
EBITDA	188,518	158,554	32.563	23.65	11.69				10.104	100 E	10,849	20,720
Depresiation	39.878	761 77	11 242		7 C C C C C C C C C C C C C C C C C C C	7 1 1 1	10443	170,368	174,872	182,252	189,723	107,381
Amortization of coodwill	25,080			2016	797	762,11	45,128	48,758	82,566	58,529	90,665	50.035
Americation of fee	2000	100'03	C)a'C	2,873	5,873	5,875	23,500	•	•	•	•	•
EB17	411 661		1777	2,277	2,277	2,277	E, 1De	•	•	•	•	•
	70000	9000	7. 7	14,450	27,72	21,976	100°08	121,014	122.511	125,721	128 MA	ACR 279
	103,801	145,627	28,431	29,280	31,127	21,698	120,548	•	•		*	
Restructuring Change	***							1,458	2,933	4423	200	, at .
Decker the the Control of the Contro	/A0/#	102'LIC	•	•	•	•		•	•			
		8	7,250	7250	15,050	7,000	36,550	•	•	•	•	
	(385,0)	10 25, 10 30	(22,512)	(22,090)	(21,387)	11,710	(74,746)	123,072	125.251	130 144		
	ings'c)	,	•	•	•	•	•	47.989	48 222	5		
			٠	•	•	•	•		!		10.10	200
			•			•						
	(5,246)	(411,329)	(22,532)	(22,090)	(23.337)	(6,770)	(74,789)	75,669	77,029	. 00 E01	1 40 61	. 95 95
NCOME BIAIRENT RATIOS												
Sales growth		i		i								
ESITOARIA manini				1.5%	*	7.00 E	808	36.7	48%	35	¥7.4	¥
EBITDAR merain		r n	£ :	7.8%	¥1.6	10.1%	2,4	76.	***	-		
EBITO A SECURIT		r a b	¥9.7	Ž.	\$0.6	10.0%	16	***	2			P (
		Ž	Ľ.	Ĕ	\$.2%	#24 #24	7.0°	*6	78.5			K + 6
		* 1	7. 7.	28.	*	5.6X	Š	, i	2 2 2	60.4	R	F .
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Cost of Sales	23 63	29.8%	39 7%	43.5%	3	8	į	:				
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Other coerating arrents with recent	20,01	7	40.00	¥ 6 7 1	***	£ 23	7.7%	4364	43.5%	43 TX	75 8 67	43.56
Bad Deby	t :		Ke Ci	138%	12.5%	12.2%	12 BK	12.5%	12 2%	** = = = = = = = = = = = = = = = = = =	7.0	12.7
Canal Canal Canal		\$	* 0. m	¥6.	1.5%		1.5%	787	35			77.
	7 B. W.	2 2 3 3	(0.3K)	36.0	10.3%	10.3%	35.5	5		- :	# D _	18%
	<u>*</u>	1.3%	A.6.0	36	280	2		£ 2	() () () () () () () () () ()	202	3,50	25.0
Oepreciation	2.1%	23%	2.3%	*	336			4.83 4.83	£ 2.0	*	X 0	100
Amanlization	7	1	į		2.2.3	<u> </u>	222	% D %	7. 7.	2.5%	25.0	

October Manifest Continues and													
Out-mire fession ventours, we doubt the first state of the first state	- BBRA Revenue Auf	Indiment St.	fup Coult Mathe	Centine! Lass			:	-		;			
	Actual		No forms	i	ini C	30.00	Man (FTE 9.00)	100	No Forms		į	i	3
		•	The state of the	111					and the same				
Cash and cash equivalents	34,42	28,567	28.587	18 COO (6)	15,453	\$5,000	13,000	25,000	25,000	72,240	123,293	HM	221,158
Accounts receivable, net	358 421	389.882	299.895	414,045	430,737	114254	453,686	451,680	453 600	706'307	487,974	13461	241,496
Emanlory		55.627	55,637	88,900	67.616	PALATS	70,039	20,02	MACOR	באינד	78,828	HTH	10,429
Actived management has	#	201	â	S.		210	313	213	CIZ	2	2	37E	7
Caped appears & cities	45,00	46. 339	F1. 150	\$3.801 \$16 876		10 TO	217.00	40,243	87.312 A1E 31E	72 173	12,567	77.520	
lets aurent serels		271,14	77710	178,118		1							
Plant property and equipment and	\$12,411	\$43.901	543,901	542,58\$	\$00'00 8	0CT_000	101.427	287,487	879 875	81,158	\$22,726	\$01,160	18
Other lang-land ayeals	304,298	100.100	201,853	201,400	215,823	218.477	F23,139	223,139	8C1.022	232,742	243,040	235,619	1 mi 192
Deferred law assetts			, ;		• 1			. ;	•	•		•	•
Total secols	9 426 037	2 148 541	175 201 8	3 (KK 631	2 257 464	227.164	1 111 101	1 313 501	1.377.00	1.806.228	1 629 613	1.615.000	1.703.84
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Account payable - principle		10000		90,000	000,000	77. 37	23 623	20.000	***	. 60	. 5	. 4	. 3
Acrosed Rabities	96,728	N SE	2000	13000	134,415	134.14S	133.044	13.14	136.140	1 × 12	ET ACI	150 (D)	1 2
Income taxes payable	200	•	٠	•		•	•			•			
Soint pursons Mabilities	243,690	\$30'023	\$17,022	296,815	386,888	136,101	122,274	111,111	144,771	STALE STATE	161,162	202,100	16,115
Marigages	120.544	56.950	006.1	06.950	19,467	18,967	78,987	79,867	•	•		•	
DaP Financing		133,000	120,000	154,500	12 00 AT	900'00g	\$00.000	200,000	•	•	•		
Dysthatic Louise					. 1	, ;		. 3	•	•	•		
Chicago		200	NA CM		70.236		75.57	75.55	•	• •			
Tempor A		110,445	110,645	110.445	110,44	110,445	110.00	119,003	•	•	•	•	
Tum Loan B	152.520	152,131	182,131	152,131	150,351	152,131	182.131	182,121	•	•	•	•	
Rotover	152,156	156,376	161,178	151.376	151,276	151,378	191,378	181,378	•	•	•	•	
Shifteen Debi	. 020021	188 633	198.677	102.00	126 835	128,800	136 402	(20.00)	• •	• •			
W. 25% Species may realise	120 020	128 090	128.090	126 050	000 944	125.090	126 090	24 000	•	•		. •	
\$ 25% Senior gub notes	125,000	133,385	133,395	130,385	133.385	111.115	DEC. CE.	111,385	٠	•	•		
Other Unsecured Debi		15.943	15,84	15.949	15,44\$	13.49	13,44	13.49	•	•	•	•	
Tatal Debi	1,621,230	1,684,110	\$1.884,15G	1,868,110	105,204,)	1,843,427	1,846,340	1,648,348	•	•	٠		
Deleased tanns		•	•	•	٠	•	•	•	•	•	•	•	
Ofter Long-term Rability	19672	75,151	78,161	73.911	72.063	21,411	70,161	70,141	70,101	18 ,161	181 08	39,100	50,16
Total Bebilites	(B.76, 54.)	1,979,958	1,828,656	1,678,877	2,10/,093	\$2,4 at 3227	2,158,313	£ (98,313	रभक्त	\$C\$186-2	251,743	27.54	Z
Admostic and session	191	8.052	£.062	£ 052	8,054	8.052	£,052	6,053	•	•	-	•	
Professor Signification Co.	•	482,820	027 230	142,820	44.15	442,526	47.	442,628	• •	•			
Common equity	753.503	B02,1es	BOE.148	804.548	406.148	305,1 62	802.148	102, 148	1,126,000	1.171.000	1,125,000	1.175.000	1,125
Retained namings (Daffell)	(165,620)	[1,050,435]	(1,050,135)	(1,042.967)	11,098,967	11,116,434	11.127251	(1,17,22)		75,689	15,21	22.74	315.77
Table squift	276,346	200,515 200,515	300'002	\$20 B44	11,71	T.	8 TH	121,74	1,121,000		1,777,718		*
1	400 000 0					1 100		11.	111	****	0 244 344		-

Expected 10.2001 20.2001 <												
18 18 18 18 18 18 18 18	•	Actual	Erpected					•	Post Restructiving	Adjustment	_	Pra Farms
Comparison	1	1999	2000	10 2001	20 2001	30 2001	40 200	2001	Capital Structure			ion.
State Stat		9	700	(O POE)	16 457	34 000	26,000	28,000		•		25,000
Column C		300,000	200 800	414 065	430.737	443.841	453,680	453.580		•	•	453,680
Secretary Secr		186.080	AC 873	EO5 93	87.616	68.825	70.039	20.05			•	10,039
181241 184522 181522 181522 184522 181522 1	Account Management Fac	8.4	502	205	208	210	213	213			•	213
17.24 14.24 14.24 17.24 17.24 14.24 14.24 14.24 14.24 14.24 14.24 14.24 14.24 14.24 14.24 12.2	Authority Streets & Other	48.283	956	83.807	64.281	66.18	67,312	67,342		•	•	67,312
124,415 944,801 944,801 946,801 946,901 946,	Total current issues	549,528	656,877	535,878	678,303	604,138	516,245	816,245	•		•	618,245
175,557 175,557 175,558 175,	Nat lixed assets	112.415	543,801	542,598	800,832	598,730	597,427	597,427		•	56,879	578,548
1,12,120 20,1,120 20,2,400 216,223 218,477 222,139 223,139 2				•	•							
17.5 17.5	Other lang term sizels	324,298	201,859	205,400	215,823	219,477	223,139	223,139		•	• 1	223,139
175,887 20,000	Deferred Tax Assits	•	•	•	•	•	•	•			· ·	•
Payable Part Parliton Payable	Capitalized (ses d'expenses	504 703	ACE DES	B21 054	108 280	854 549	848.297	646.287		•	646,287	•
Failboan Fa.85	Total assets	2,426,032	2,180,641	2,165,031	2,357,066	2,274,493	2,283,109	1,161,109		•	906,176	1,377,932
175.857 40,000 36,865 41,415 45,144 47,822 41,627	And the Board of the Barthage	•	900 000	80000	000.0%	90 000	90.000	80,000		90,000		•
120,546 120,642 120,652 120,453 124,145 125,144 135,		176 857	20.04	20 A 20 C	1777	45.144	47.627	47,627			•	47,627
120,546 224,685 214,887 224,888 224,771 232,	Accused Rebillines	86,729	130,662	130,082	814,461	134,145	135,144	136,144			•	135,144
120,546 88,550 64,500 70,567 70,567 70,587	income lakes reside. Total current lisiMiles	241,090	220,665	216,957	22,111	229,289	232,771	222,771		\$0,000		182,771
Page		130 646	30 050	030 44	70 96.7	79 967	79.987	78.987	•	78,987	•	•
Abelia: Leasa Fig. 26 CH. 26.00 GBI LOTS 702.828			900 664	908 751	200 000	900 006	200,000	200.000		200,000	•	•
Fig. 250 Fig. 251 Fig. 151 Fig. 152 Fig. 252	CAP Confesion and	•	30,55		'	•	•	•		•	-	•
18,232	Paradras	513,980	645,834	845,834	000'090	681,079	703,832	203,632	-	703,632	•	•
118,874 110,445 110,	Other Secured	•	•	•	78,236	78,236	76,238	78,236		76,236	•	•
152,520 152,131 152,000 122,	Term Loan A	116,834	110,445	110,445	110,445	110,445	110,445	110,445		110,445	•	•
152,156 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 151,378 152,000 126,	Term Loan B	(52,520	152,131	152,131	152,131	152,131	152,131	152,131	•	162,131	•	•
120,600 126,937 128,937 133,395 133,395 133,395 133,395 133,395 133,395 133,395 133,395 133,395 133,395 133,395 134,49	Rollover	152,156	151,378	151,378	151,378	151,378	151,378	151,376	•	151,378	•	
120,000 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 126,034 13,448 14,848	Multicare Dabi	' !		(19,500)	[18,500]	1905,901	108,900	18,500		128 837	• •	
125,000 125,049 12,049 13,049	to mysty, mentar out Nates	D00,050	126.834	758,831	760,037	106,957	100 961	126.000		126 090	•	
15,821,538 15,849 15,849 13,448 13,449 14,66,380 1,66,380 1,66,380 1,66,380 1,66,380 1,66,380 1,66,380 1,66,380 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 1,149,331 <td></td> <td>120,000</td> <td>140,090</td> <td>704.021</td> <td>131.395</td> <td>133 195</td> <td>20.195</td> <td>133.395</td> <td></td> <td>133,385</td> <td>•</td> <td></td>		120,000	140,090	704.021	131.395	133 195	20.195	133.395		133,385	•	
5,621,538 1,664,110 1,664,110 1,664,310 1,664,410 <t< td=""><td></td><td></td><td>15.949</td><td>15,949</td><td>13,449</td><td>13,449</td><td>13,449</td><td>13,449</td><td></td><td>13,449</td><td>•</td><td></td></t<>			15.949	15,949	13,449	13,449	13,449	13,449		13,449	•	
74.361 75,161 73,811 72,065 71,411 70,161 70,161 70,161 (1,906,380 1,906,380 1,936,865 1,936,97 2,101,095 2,144,327 2,185,313 2,183,13 (1,83,13 2,183,183,13 2,183,13	Total Dubi	1,521,530	1,464,110	1,666,110	1,802,548	1,643,627	1,855,390	1,864,310		1,856,390		
1,819,867 73,811 73,811 73,811 73,811 73,811 73,811 74,181	Celened (axes	•	•	•	İ	. ;	•	. !			•	, <u>e</u>
1,879,867 1,378,966 1,976,877 2,101,095 2,144,327 2,185,313 2,183,313 1,3906,310 1,906	Other Long-Territiobility	74,981	75,161	73,811	198	1,41,7	19(3)	/0,101				2 4 4
457 8.052 6.052 8.052 8.052 8.052 8.052 8.052 8.052 8.052 8.052 8.052 8.052 8.052 442,820 442	Total Liabilites	1,819,667	1,978,956	1,976,877	2,101,095	2,144,327	2,159,010	2,159,313		1,906,380	•	CA'767
6 442,820	Minorily Interest	457	8,052	6,062	5,052	B,052	250'9	6,052		6,062		
Polenced 753,503 802,146 802,146 802,148 802,1	Preferred Stock f	•	442,820	442,620	442,820	442,820	442,520	442,820		442,620		
# (Delicity (165,620) (1,000,435) (1,002,061) (1,118,454) (1,127,225) (1,127,225) (1,27,225) (1,27,225) (1,27,225) (1,27,225) (1,27,225) (1,27,225) (1,27,225)	New Convertible Prelegred		47.000	. 841 500	. AMS 148		. BUS 14B	RAC COR	•	BOZ.148	1.125.000	1,125,000
588,346 200,585 178,053 155,943 122,558 123,796 123,796 123,796	Common Equity Betstead Estation (Delicity	105,8201	050 (3C)	(1.072.957)	11.095.0671	11.118,454)	11.127.2253	(1.(27.225)			1,127,225	•
	Total Equity	568,346	200,985	178,053	155,963	132,588	123,796	123,796		1,251,020	2,252,225	1,125,000
THE TANK OF THE PARTY OF THE PA		•										

Generia Health Vandree, Mc CASH FLOW STATEJENT (in 8 600's) Stikily Contidential												
	Actual	2000	10 200(2D 2001	30 2001	40 7091	2001	Plan (FY & 1630)	1/30) 2103	1001	2005	100
Cash Flow Fromdperating activities												
Net income	[5,646)	(6) 1,329)	[22,512]	(22,090)	(22,397)	(8,770)	(78.789)	75,689	17,028	80,038	22.981	65.956
Pas.												
Non Cash Residuciums Charge	19,067	265,129										
Depreciation	36,828	44,184	11,842	11,262	11,252	11,282	45,128	46,756	52,555	56.529	80.885	65.032
Amorization of good-III	25,080	26,642	5.975	5,975	5,975	5,975	23,800	•		<u>.</u>		
Anotherior of less Delegrad less	656	20.	2,217	2,217	7,2,7	2,277	9,108	•	٠	٠		•
The collection of the collecti	ı	,	,	•	•	•	•	•	•	ı	•	•
Accounts constraint		14207	114 4795	(18.872).	4400 \$11	er.		100				į
Inventory		(2,256)	(1,271)	202	15.209	1214	(4.402)	(0.7.E)	(4.827)	(1) (C) (C)	127,75	(28, 183) (8, 574)
Accrused Management Fine		217	更	Ē	Î	Ē	120	1	(12)	<u> </u>		4
Prepared Expension Other		[13.07 6]	(2,448) (3,448)	(484)	(0.21)	(1,15)	(5,984)	(2,867)	(1,007)	[2,953]	(4. 188)	(442)
Accounts payable pre petition		(125,857)	• !	•	٠	•	•	•	•	•	•	. *
Accounte Daysole post pestion		5000	(S)	9	3,673	7.4b	1,624	(572)	8.764	9 , 9 04	7.284	7,821
Accord Taxas Peable		1507a			Ś.		Ž.	2	2.4.16 2.4.16	2,720	2,53	200
Total change in webing capital		(38,490)	(521,153)	(8,537)	(12,885)	(8,625)	[52,070]	(21.296)	119,0611	50.50	128.0311	(28.617)
Change in other longtern essets		122,640	117411	(10.523)	188	1382	101 AND	200	110 7780	112 579	2002 637	125
Change in other longiern lisbilities		2	(05Z)	52	(1,290)	(1,250	15,000	2000	65,000	(5,00d)	15,000	. 4
Het cash Row kem sparating schrides	ı	(112,994)	(29/42)	(13,244)	(11,332)	(2,774)	(77,203)	H OTH	H,765	43,848	105,10	103,235
CASH FLOW FROMINVEBTING ACTIVITIES												
Capital expenditures		136,1001	(3,990)	19.700)	(086'6)	(9 ,860)	(36,916)	(44,735)	(43,692)	(45,641)	(47,569)	(49,839)
Assurance representatives the contribution of	•	(34, 100)	. 6 Sec.	. 980	1818	1044		. 144	26 6 6 77	100 6041	1002.480	149 644
		į						(a		James de la constant		Ĺ
CASH FLOW FROM FRANCING ACTIVITIES		•										
oncomen parameter of second to the contract of		(38.75)	. 2			•		•		•	•	
Arresse (decembe) in serober		31,854		A. 1	41,079	12,763	25.73	٠,				
(note and [decrease] h Other Secured				19,500	•		18,500	•	٠	•	•	
formane (decreases) in term form A		(8,389)	٠				•		٠	•		
		fage !	•	•					•	Ī	•	
Machine (Operated) Figure South (A troposer		(34.0)	. 49 500		•	•				•	•	
manages (uppressed) in CAPAT theorem.		. 22	inc's:			•	(19,500)		•			
Projects (Decreased) is digitally an interest factors of the control of the contr					• •		•	•		•	•	
Processe (decrease) h 9 25% serior and notes		185						, ,			. ,	
Increase (decrease) n Other Unsecured Debi		15,949	•	(2,500)			(2,500)	•	•	•		
Increase (decrease) 1 New Convertible Professor		• !	•	•	•			•	•			
Increase (decrease) 1 common aquity		48.645	. ;	•				•		•		
Net cosh hom (user la) Arancing activitie		211,118	2,000	57,70 <u>0</u>	41,079	27,51	\$03,031			•	•	
Beginning cash beloce		36,522	28,587	(8,005)	68.489	25,000	21,567	25,000	72,240	(12,21)	171,541	221,158
Aust Muticase Casi		(Cra'a)	faen'es	900		Ē		41,240	691.16	48,248	49,518	eri eri
Ending cesh balano	38,122	26,587	(8,005)	13,453	25,000	25,600	35,000	72,240	123,243	171,541	221,169	274,536

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Qualifications of William C. McGahan

APPENDIX D

William C. McGahan

professionals and number of completed transactions. Mr. McGahan has spent the last 12 years in healthcare investment William C. McGahan is currently Managing Director, Deputy Head of UBS Warburg's Global Healthcare Group. UBS bankinghaving completed over 200 transactions with a cumulative transaction value of over \$50 billion. Fairness Warburg currently maintains the largest healthcare group on Wall St. in terms of number of investment banking opinions and valuation analysis were an integral part of some or all these transactions.

EDUCATION

- MB.A degree from the Colgate Darden Graduate School of Business (1989); recipient of faculty award for academic excellence
- B.5. in Economics from Southern Methodist University

EMPLOYMENT

- 12 years in investment banking
- All professional investment banking experience in health care

UBS Warburg: March 1999-Present

Minaging Director, Deputy Head of Global Health Care Corporate Finance

Salomon Smith Barney: 1988-March 1999

- Minaging Director, Health Care Corporate Finance Group
- Management Responsibilities
- member of the Global Promotions and Compensation Committee
- member of the analyst / associate recruitment team
- Health Care Group at Salomon Smith Barney
- largest Health Care Group in investment banking industry
- second largest industry group at Salomon Smith Barney and largest M&A franchise at Salomon Smith Barney in 1998
- each year over half of Health Care Group revenues derived from existing clients

** UBS Warburg

Appendix D. Qualifications of William C. McGalun

William C. McGahan Deal Experience

Mr. McGahan is a leading industry expert within the long-term care sector. He has participated in over 60 transactions representing over \$20 billion in transaction value.

Closing			
Date	Client	Transaction	ransaction Value (Smm)
Pending	Genesis Health Ventures	Financial Restructuring of Indebtedness	1 580.0
Pending	Integrated Health Services	Financial Restructuring of Indiabtedness	0.000.
Pending	Rotech Medical Corporation	Sale to Financial Sponsor from Integrated Martin	3,400.0
Mar 01	Manor Care	Sr Notas Offarina	0,000,1
Feb 00	Integrated Health Services	Dip Financing	200.0
Dec 99	NHP plc	Securitization of Long-Term Care Carillaise	300.0
May 99	Integrated Health Services	Architektor of Move Care's Contrast Therese B.	313.3
Aug 98	Integrated Health Services	Sale of MPCI Director to phospholical	Undisc.
Jun 98	Integrated Health Sonices	Indonesistan Call of Canada Section	Undisc.
00 ve)		oriber whitter Lair of Loriver Hole Debt	115.0
o ¦	nearinsoum (Horizon/CMS)	Sale of Long-Term Care Assets to Integrated Health	1,250.0
Nov 97	GranCare	Merger with Living Centers of America / Apollo Recap.	1,300.0
Nov 97	Extendicare Health Services	Senior Subordinated Notes Offering - Co-Manager	טטע
Oct 97	Multicare Companies	Sale to Genesis ElderCare	1 350 0
Oct 97	Paragon Health Network	Senior Subordinated Notes - Cn - Manager	0.003,1
Oct 97	HealthSouth	Acquisition of United Market St.	0.00
Oct 97	RoTech Medical Corporation	Calo to Interval the lift Conjust	1,651,3
2		ישוב לה ווובקומונה וובשומו אבולונה?	918.9
/6 DO	Regency Health Services	Sale to Sun Healthcare Group	587.9
Sep 97	Community Care of America	Sale to Integrated Health Services	94.0
Sep 97	Integrated Health Services	Servior Subordinated Notes Offering - Lead Manager	500.0
May 97	Integrated Health Services	Tender to Repurchase Debt	100.0
May 97	Integrated Health Services	Tender to Repurchase Debt	115.0
May 97	Integrated Health Services	Senior Subordinated Notes Offering - Learl Manager	0.016
Dec 96	Pacific Rehab & Sports Medicine	Sale to Horizon/CMS Healthcare	5.00
Opr 95	ADS Grain		1.71

Appendix D. Qualifications of William C. McGuhau

William C. McGahan Deal Experience (continued)

Closing Date	Glent	Transaction	Transaction Value (Smm)
Oct 96	Integrated Health Services	Acquisition of First American Health Care	313.1
Oct 96	Multicare Companies	Common Stock Offering - Lead Manager	55.5
Мау 96	Integrated Health Services	Senior Subordinated Notes Offering - Lead Manager	150.0
Apr 96	Mariner Health Group	Senior Subordinated Notes Offering - Co-Manager	149,3
Feb 96	Concord Health Group	Sale to Multicare Companies	117.0
Feb 96	Living Centers of America	Common Stock Offering - Co-Manager	97.0
Sep 95	GranCare	Senior Subordinated Notes Offering - Lead-Manager	100,0
Aug 95	Community Care of America	Common Stock Offering - Lead Manager	32.8
Jul 95	Living Centers of America	Acquisition of Brian Center Corporation	291.2
Jul 95	GranCare	Acquisition of Evergreen HealthCare	162.5
Jul 95	Horizon Healthcare	Acquisition of Continental Medical Systems	594.5
Jun 95	Rehability Corporation	Sale to Living Centers of America	123.7
Jun 95	Pharmacy Management Services	Sale to Beverly Enterprises	145.2
May 95	Integrated Health Services	Senior Subordinated Notes Offering - Lead Manager	115.0
Mar 95	Multicare Companies	Convertible Debenture Offering - Co-Manager	75.0
Feb 95	Living Centers of America	Common Stock Offering • Co-Manager	90.6
Dec 94	Sun Healthcare Group	Common Stock Offering - Co-Manager	112.8
Oct 94	Living Centers of America	Acquisition of Abbey Pharmaceutical Services	50.0
Sep 94	Integrated Health Services	Leased 43 LTC Facilities from Litchfield Asset Management	Undisc.
Aug 94	KBL Healthcare	Merger with Concord Service Corporation	100.0
Jul 94	Integrated Health Services	Acquisition of Cooper Holding Corporation	140.0
Jun 94	Integrated Health Services	Senior Subordinated Notes Offering - Lead Manager	100.0
Jun 94	Integrated Health Services	Common Stock Offering - Lead Manager	105.8
lun 94	Multicare Companies	Common Stock Offering - Co-Manager	48.0
Jun 94	Summit Care Corporation	Common Stock Offering - Co-Manager	26.6
May 94	Sun Healthcare Group	Common Stock Offering - Co-Manager	95.1
Apr 94	Regency Health Services	Acquisition of Care Enterprises	160.0
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William C. McGahan Deal Experience (continued)

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Closing Date	Client	Transaction	Transaction Value (Smm)
Dec 93	Integrated Health Services	Convertible Debenture Offering - Lead Manager	143.7
Dec 92	Integrated Health Services	Convertible Debenture Offering - Lead Manager	115.0
Dec 92	Summit Care Corporation	Acquisition of Summit Properties & Sierra Land Group	Undisc
Sep 92	The Mediplex Group	Senior Subordinated Notes Offering - Lead Manager	0.28
Apr 92	Integrated Health Services	Common Stock Offering - Lead Manager	47.5
Aug 91	The Mediplex Group	Common Stock Offering - Co-Manager	41.8
May 91	Continental Medical Systems	Common Stock Offering - Co-Manager	67.5
у 91	Apr 91 Integrated Health Services	Common Stock Offering - Lead Manager	57.5

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AA. 1647

Genesis Health Ventures Plan of Reorganization Valuation Analysis

August 22, 2001

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AA. 1648

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Current Market Pricing Valuation Impact of Valuation Range on Creditor Recoveries Genesis/Multicare Financial Results Appendix: Comparable Company Valuations

• Long-Term Care Companies

Institutional Pharmacy Companies

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Discounted Cash Flow Analysis

Comparable Company Analysis

▼ Valuation Summary

Exhibit A

Valuation Summary

	Low	High
Genesis: Long-Term Care Business Institutional Pharmacy Business	\$ 407,000 \$ 762,000 \$1,169,000	\$ 624,000 \$ 804,000 \$1,428,000
	\$ 269,000	\$ 416,000
Multicare Genesis/Multicare Combined	\$1,438,000	\$1,844,000

Comparable Company methodology produced a value range within which the other techniques fall: \$1.17 to \$1.43 billion for approach, based on historical transactions prices, is irrelevant to the facts here. Chilmark concludes that the reorganization Trading Muliples, Discounted Cash Flow ("DCF") Valuation and Current Market Pricing. A fourth customary valuation Chilmark employed three valuation methods in arriving at an estimate for Genesis and Multicare: Comparable Company value of Genesis/Multicare is between \$1,44 billion and \$1.84 billion. Reorganization value means the value of the pro forma equity plus the pro forma debt. Our estimate of reorganization value is in a range between 6.9x and 8.9x trailing A

Genesis only, and \$269 million to \$416 million for Multicare. ۸

Discounted Cash Flow methodology highlights the Company's prospective inability to earn a return on its invested capital economic value and should be priced modestly in the capital markets until such time, if ever, that its earnings capability greater than its cost of capital. This means, from a valuation perspective, that the enterprise has difficulty producing net grows materially. We based the DCF analysis on the debtors business plans, which we believe to be reasonable in the aggregate. It produces a DCF valuation of \$1.46 billion for the Company on a combined basis. Α

market's present view on reorganization value. That valuation is currently \$1.25 billion for Genesis alone and \$414 million The Current Market Pricing valuation is based on the current trading prices of Genesis/Multicare claims and represents the for Multicare. Combined it produces a valuation of \$1.66 billion. Implied trailing twelve month EBITDA multiples for Genesis only, Multicare and Combined are 7.9x, 8.5x and 8.0x, respectively. ٨

We conclude that the most likely case valuations are the mid-points of the above-listed ranges: Genesis - \$1.3 billion, Multicare - \$343 million, and Combined - \$1.6 billion A

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Exhibit B

Comparable Company Analysis

valuations placed by the market on those companies. The essence of the approach is the premise that the public securities markets are rational and even-handed-that they will evaluate the subject company by analogy, and afford like valuations In this approach to valuation, financial data for similar companies in the public markets are analyzed, including the to like entities. A

stage of Plans and Disclosure Statements, and the eventual size of their liabilities is not known. In addition, we examine We include the six public nursing home companies not in Chapter 11. The three in Chapter 11 have not yet reached the the two public institutional pharmacy companics in scarch of comparative valuations for Genesis' pharmacy business, NeighborCare.

leased assets as if they were owned and financed by borrowing (using EBITDA before rent, "EBITDAR"), valuations of all but one company, Manor Care, cluster in a fairly tight range. The ratio of enterprise value to trailing 12-month EBITDAR When the nursing home companies are compared to one another, and when their enterprise values are adjusted to treat is between 6.0 and 8.4 for five of the six companies. For 3 of the 6 companies, the range is between 8.0 and 8.4.

> The conspicuous stand-out is Manor Care, with a ratio of 11.4.

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Comparable Company Analysis

> The market affords the highest valuations to the "best" companies—those with the best prospects for profits in - Manor Care ranks among the highest nursing home companies in terms of profit margin on sales and

return on invested capital.

Medicaid. Manor Care's revenues come only 33% from Medicaid, compared to 62% for Beverly, 50% for - Manor Care is by far the company with the most favorable payor mix-i.e. the least dependent on Genesis, and 44.5% for Multicarc.

- Through June, Genesis/Multicare had a census of 70% Medicaid patients.

- Reimbursement rates for Medicaid are substantially below those for private pay patients and/or Medicare patients.

>Measured by return on capital, Genesis and Multicare are the lowest of all public nursing home companies, save >Genesis shows poorly on relative profitability with a profit margin on sales in its nursing home business lower than all but one of the other companies. Multicare's profit margin on sales is slightly lower yet.

means, it is clear that Genesis, and Multicare have no claim to the premium valuation enjoyed by Manor Care, the > While the use of comparable public company trading data is somewhat subjective as to what "comparable"

market leader.

valuation of between \$407 million and \$624 million for the Genesis nursing home business, and between \$269 > We therefore believe the appropriate valuation range for Genesis and Multicare is between 6.0 and 8.4 times EBITDA before rent, which treats leased properties as if they were owned and leveraged. This produces a million and \$416 million for Multicare. CHILMARK

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Comparable Company Analysis EBITDAR Valuation

		Low		111gh
GENESIS HEALTH VENTURES - Long-Term Care Business				
SBITDA	S	73,450 16,891	1 25	16,891
Add Back: Rent Expense	5	90,341	S	90,341
EBITDAR				77
EBITDAR Valuation Multiple		6.0x		6.4X
	v	542,046	S	758,864
EBITDAR Enterprise Value		(135,128)		(135,128)
Less: Capitalized Operating Leases (193 14.278 cmp 11.27)	5	406,918	5	623,736
Enterprise Value				;
Equivalent EBITDA Valuation Multiple		5.5x		x x x

THE MULTICARE COMPANIES				
	. 4	48,928	•	48,928
EBITDA	•	12,119		12,119
Add Back: Rent Expense .'	69	61,047	4	61,047
EBITDAR				
		6.0x		8.4x
EBITDAR Valuation Multiple				
	·	366.282	٠,	\$12,795
EBITDAR Enterprise Value	•	(96,952)		(96,952)
Less: Capitalized Operating Leases (@ 12.5% caprate)	5	269,330	~	415,843
Futerurise Value				,

Chilmark Partners

8.5x

5.5x